

YOUNG BUILDERS' NETWORK

Meeting Minutes: UNI-BUD and ANCE

November 12th 2014

Attendees: Marcin Borecki – UNI-BUD member, assists the President of the Board for Young initiatives
Piotr Jedrzejko – UNI-BUD member
Mario Presicci – president of the Central and Southern Italian committee for ANCE, in charge of international initiatives
Angelica Donati – member of the Central and Southern Italian committee for ANCE, in charge of international initiatives
Giulio Guarracino – ANCE representative in Brussels

I. Agenda

The purpose of the meeting was for the members of UNI-BUD and ANCE to meet face to face and discuss potential synergies and the creation of an international network for young entrepreneurs in the construction and real estate business

II. Points of Discussion

The meeting began with introductions from all parties. Mario and Angelica explained the ANCE Giovani structure and their role within it, while Marcin and Piotr did the same for UNI-BUD

UNI-BUD represents small to medium sized companies as most large companies in Poland are foreign-owned. It currently does not have a Young Entrepreneurs chapter, but a network exists through Marcin, Piotr and their contacts. The association works in two main ways:

1. Working with the government on Polish building legislation
2. Assisting its members with their activities (eg. Help with tenders, compliance, etc)

Mario and Angelica then presented their ambitions for the European group:

1. Firstly, to create a practical network (with an online platform of exchange) to better exchange contacts, synergies, ideas, best practices and work opportunities cross-border
2. As a second step, to create an institutional figure that will organize conferences, meetings and eventually be a lobbying force for young construction entrepreneurs
 - a. Mario presented energy requalification projects as an example of best practices exchange

Marcin and Piotr indicated that the main issue they are dealing with in Poland at the moment is tender legislation, due to the high requirements for entry and high underbidding by European companies

Mario and Angelica then presented the main points of interest evidenced by the young European entrepreneurs they have met so far:

1. Education
2. Public tender laws and social dumping
3. Sustainability

III. Next Steps

Throughout the meeting, the following next steps were evidenced:

1. Marcin and Piotr will let Angelica know if there are other themes they wish to add to the discussion. They will also see if there are other countries that UNI-BUD works with that they can invite to join the network
2. Angelica will send Marcin and Piotr the ANCE Giovani statute which could be of use for them in setting up their own Young Entrepreneurs group
3. ANCE has organized a meeting for all youth groups contacted so far in Rome on December 5th. Marcin, Piotr and other UNI-BUD young entrepreneurs are invited to attend and ANCE will sponsor some or all of their travel and board. Following on from the day's discussion and meetings with other groups, the agenda will be as follows:
 - presentations from several groups outlining the activities that they have been undertaking in their respective countries;
 - a series of presentations from European Union experts on the various funding possibilities from the EU for young entrepreneur related initiatives;
 - three round table debates, on thematic that have emerged as being significant to all participants (education, social dumping / tender laws, energy efficiency). Any thematic raised by UNI-BUD will be added as well